



**CITY OF MARTINSVILLE
REQUEST FOR SEALED BID
September 22, 2020**

Sealed bids are accepted until 2:00 p.m. on Thursday October 1, 2020 by the City of Martinsville to purchase the following items listed in the bid. Sealed bids will be received in the office of the Purchasing Manager Zach Morris, Central Warehouse, 990 Fishel Street, Martinsville, Va. 24112-3248. Bids may be hand delivered, mailed, sent by FedEx or UPS to the 990 Fishel Street address. Bids also may be sent by postal mail to the City of Martinsville Purchasing Department, P O Box 1112, Martinsville, Va. 24114-1112. Place “Baicells” and the bid opening date in the lower left hand corner of the envelope. Please visit our website at www.martinsville-va.gov for more information.

It is the responsibility of the offeror to ensure that their proposal reach the appropriate office prior to the close time on the bid. Response received after the date and closing will be considered non-responsive and will not be opened. Bids will not be accepted via fax machine or internet e-mail.

Quote F.O.B. Martinsville Warehouse, 990 Fishel Street, Martinsville, Va. 24112. Freight prepaid and allowed.

The City has the right to purchase all items from one vendor but reserves the right to purchase from multiple vendors.

NEGOTIATION

In the event the bid from the lowest responsible bidder exceeds available funds, the City may negotiate with the apparent low bidder to obtain a contract price within available funds. The procedures for such negotiations shall be as follows:

a. City, Engineer, and apparent low bidder together will review the project and attempt to find mutually agreeable proposed changes that will effectively reduce the cost of the project.

b. Apparent low bidder will present reasonably documented and substantiated proposed deductions in project cost for each potential project change, which will allow City to evaluate each proposed deduction.

c. The parties will attempt to negotiate and sign a reasonable contract for the entire project, the price of which does not exceed available funds.



**CITY OF MARTINSVILLE
BID FORM**

Please quote the following Cambium items:

Quantity:	Unit Price	Total Price
18 Bundles - Outdoor Base Station – LTE Release 13, 1 Watt (30dbm) 4 Port, 3.5 ghz, Band 42/43/48 1 W. Single Carrier W/ HaloB Included. Additional Optionable Licenses are sold separately as LICENSE-436Q-CA for Carrier Aggregation or LICENSE-436Q-DC for Single Carrier Upgraded to Dual Carrier HaloB Baicell #MBS31001	\$_____	\$_____
To be Included in Bundle- OD06 3.5 GHz 14dBI, Outdoor CPE-CAT 6 2T4R, 14 dBI Antenna, Band 42/43/48 Baicell #EG7010A-M11		
To be Included in Bundle- ODO6 3.5 GHz 11 dBi, Outdoor CPE-CAT 2T4R, 11 dBi Antenna, Band 42/43/48 Baicell #EGY010C-M11		
To be Included in Bundle- Sim Card		
12ea- 3 GHz 65 Deg. +/- 45 Deg Slant (4-Port) 18 dBi Sector Antenna, Requires 7/16 DIN Connector Cable Baicell #KP-3SX4-65	\$_____	\$_____
20ea- RFS 10 FT. DINM to NM Low PIN Bumper Cable 4310-STF50-716DINM-120-SDL	\$_____	\$_____
Additional Charges	\$_____	
Grand Total (Freight charges must be included)	\$_____	

Quote F.O.B. Martinsville Purchasing, 990 Fishel Street, Martinsville, Va. 24112. Freight prepaid and allowed.

Please include any warranty information and lead time:

Vendor Name

By: _____ **Date:** _____

Signature & Title

Mailing Address

Phone & Fax Numbers

Email Address